

FOR IMMEDIATE RELEASE

Global glut pushes down tea prices NAIROBI, 18TH JANUARY, 2021. The volume of green leaf produced by smallholder tea farmers under Kenya Tea Development Agency (KTDA) management dropped marginally by 0.7 per cent to 615 million kgs during the last six months ending December 2020 compared to 619.5 million kgs recorded during the same period in 2019.

During the period under review, the average price per kilo of KTDA teas at the Mombasa Tea Auction dropped significantly by 14 per cent to USD 2.18 from USD 2.54 recorded same period in 2019.

Despite the slight drop in production, the drop in tea prices is attributed to the high volumes of tea that continue to be delivered to the auction from the region, in addition to the global oversupply of tea.

"High volumes of tea produced in the East African region and elsewhere on the globe have contributed to the continued price decline in the global market," KTDA Management Services Managing Director, Alfred Njagi, said.

This is the third year in a row that prices have declined due to global supply surplus above the market demand and in line with a 2018 Food and Agriculture Organization (FAO) market forecast*.

The high tea production in Kenya is majorly a result of favourable weather conditions during the period, besides the rapid expansion of acreage under tea over the years. In the last financial year (2019/2020), smallholder farmers under KTDA produced 1.454 billion kilograms of green leaf, up from 1.13 billion kilograms the previous year (2018/2019). This represents a 28.7% increase in production.

Data from the Kenya National Bureau of Statistics (2020) also shows that smallholder farmers across the country, including those delivering to KTDA managed factories, have been increasing acreage under tea, which stood at 163,000 hectares (2019), up from 141,800 hectares (2018) which has contributed to the increase in tea volumes on offer in the market.

"The impact on tea prices of the commencement of the Tea Act 2020 that requires all black tea exports processed and manufactured in Kenya to be sold exclusively at the tea auction floor will soon be realized" Mr. Njagi, said.

He added, "We are waiting to see the full effects of the new law to the industry in the coming months."

In 2019, the world produced 6.1 million kgs of made tea during which time consumption stood at 5.86 million kgs, spilling an excess of 290 million kgs of tea that continue to crash the markets. The increased global tea production is responsible for the downward movement of prices.

"To improve tea prices for the smallholder tea farmers, the Kenyan Government through the newly created Tea Board, needs to assist grow the African market for Kenyan teas by courting some of the West and North African countries such as Morocco, Nigeria and also markets in other continents that are importing tea from outside Africa," Mr Njagi added.

Ends

*Current Market Situation and Medium Term Outlook, FAO, May 2018